

IHE Supporter and Partner packages

Discover the benefits of working alongside IHE to deliver products and services for the independent higher education sector.

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Why work with IHE?

Working alongside IHE provides access to the UK's largest network of independent higher education providers.

Joining IHE as a Supporter or Partner signals to our members that you are committed to delivering high-quality products and services tailored to suit the needs of the independent higher education sector.

As an IHE Supporter you will benefit from exclusive opportunities to communicate directly with our members at IHE events and through our marketing channels.

Becoming an IHE Partner displays a deeper commitment to developing a mutually beneficial relationship with IHE that supports our members and your clients. As an IHE Partner you will also benefit from priority booking of any advertising, sponsorship and exhibitor opportunities.

A diverse range of high-quality providers

IHE members include some of the boldest innovators in higher education today, alongside some of the original pioneers in their fields. All our members undergo a rigorous application process. Our 77 members include:

- household names such as the Royal Academy and Le Cordon Bleu
- long established independent colleges Spurgeon's College and West Dean College of Arts and Conservation
- cutting-edge new providers TEDI-London and The Dyson Institute of Engineering and Technology
- industry-leading technical institutes Futureworks and MetFilm School
- and global education pathway providers Kaplan and Study Group.

Our members need your products and services

Like any type of business, our members seek solutions and support from a diverse range of suppliers. Examples include law firms, accountants and financial services, student records system providers, IT software and support companies, student services, marketing, communication and design agencies, awarding bodies, and sector organisations.

Our Supporter and Partner packages are open to individuals and organisations who already provide products and services to the independent higher education sector, or who want to enter the market and develop a new offer.

If you have a product or service that you think our members can benefit from we would be interested in having a conversation with you.

Which package is right for you?

IHE Supporter

The IHE Supporter package connects you to our rapidly growing network of educational institutions and training providers, offering a unique set of opportunities to promote your products and services to IHE members and visitors to our website.

These include:

- Business listing including a biography and company logo on the IHE website.
- Promotion in the IHE newsletter once per year – an exclusive opportunity to publish a 200-word, branded article in our newsletter, which is sent to all members including senior staff and decision makers.
- A blog spot on the IHE website at least once per year to discuss a topical issue from your industry.
- Discount on exhibition space at IHE conferences, training and professional development events.
- Discounted attendance at professional development and social events.
- The opportunity to advertise in IHE literature.
- List of IHE members updated quarterly.
- Subscription to the IHE newsletter, keeping you up to date with developments in the sector and the work and growing membership of IHE.
- Quarterly meeting with IHE's Head of Partnerships to grow organisational understanding and optimise membership benefits.

Annual subscription fee: £1,565 + VAT.

IHE Partner

We can offer you deeper engagement with IHE members through our IHE Partner package.

In addition to Supporter benefits, we will offer our Partners:

- Client referrals, where an IHE member or other relevant institution has a need for a Partner's products or services.
- The opportunity to present at member networks and forums.
- Assistance with product development, including facilitating focus groups of interested members and offering internal expert knowledge.
- Priority access to all advertising, sponsorship and exhibition opportunities.
- Priority booking at social events.
- The option to run events in your area(s) of expertise.
- Annual meeting with IHE's CEO.

Using our unique knowledge of and insights into the needs of our members, we work with IHE Partners to produce packages of services to offer to our membership. We will work together to tailor specific deliverables that provide valuable contact points with members throughout the course of the contract period. IHE Partners will be expected to offer consistently high quality and excellent value products and services, and in return we will recommend them to our members.

IHE Partnerships start at £5,000 + VAT per year.

Getting started

Initial enquiries and more information

If you have any questions about IHE Supporter and Partner packages, or think you have a product or service that would be of interest to our members and would like to arrange an initial discussion, please contact: info@ihe.ac.uk

Application and references

Following an initial discussion, we will provide you with an application form. As part of your application, we will need to receive and verify two recent customer references, at least one of which should be (where possible) from the education sector.

Review

Your references and application will be reviewed by IHE's CEO for approval.

Onboarding


Upon approval we will write to let you know that your application has been successful and raise an invoice. Supporter and Partner packages run January to December. IHE Supporters or Partners who join part way through the year will be invoiced pro-rata.

Scheduling deliverables

Once payment has been received and your package is confirmed, we will work together to schedule the year's deliverables and contact points.

Renewal

IHE Supporter and Partner packages automatically renew. Each December we will contact you to regarding your 1 January renewal.



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